

My wife and I had been looking at house plans off and on for about 1 to 2 years, with the intention to start building in early 2008. We only found a few plans we liked, even then we really had no direction where to start the building process. We were currently living in a mobile home on 2 acres, we planned to build the house and move the trailer out. So one day we saw a Sutherland's sale ad with a few of the house packages. We liked the Grand. We really liked the layout of the plan and the convenience of it all being in one package at one store, with the exception of concrete slab and heat and air (not included).

Then we called Sutherlands and talked to Janett, she informed me that the packages were on sale. We then looked at the model home on the Sutherlands property and we were very pleased. We made a deposit and saved around \$8,000 which was a pretty hefty savings.

I started looking for a general contractor and wasn't having very much luck; they were either too high or didn't return my phone calls. I asked Janett for a referral and she gave me Mark Hardy's # 479-414-9054, I talked to him a few times and compared him to other contractors, we decided to go with Mark. He had good attitude, reasonable price and RETURNED phone calls. We started construction in mid Feb and finished in July. We even returned and upgraded some items with no problem, and at the end we received a refund check on items that were returned or not used. The Sutherlands staff was very pleasant to work with, Janett and Ronnie in plumbing, Neal in paint, Britt in delivery and the lovely ladies at the lumber desk; everybody was very nice and very helpful.

Overall, building this house was a good experience. We moved in to our home with close to 50k in equity, we did very well I think.

**Thanks Sutherlands, thanks Mark Hardy.**

**Jose and Nikki Hernandez**